# KitchenAid<sup>®</sup> Small Space Solutions: 24" Wall Ovens

**Product Presentation** 



# Small Space Goals



**Recall** types of spaces that may require space saving appliances.

**Speak** to the upgraded features such as connectivity, true convection, and five-level rack support in the 24" wall oven.

**Ask** customers about their kitchen space and how they cook to qualify them for small space solutions. **Demonstrate** the cooking flexibility of a small space wall oven by adjusting the racks, touching the true convection fan, pointing out capacity.



# COMPLETE YOUR SMALL SPACE WITH FULL-SIZE FEATURES.

# **KitchenAid 24" Single Oven** From-To: True Convection + Smart Appliance







# **KitchenAid 24" Built-In Ovens** From-To: True Convection + Smart Appliance







KitchenAid <sup>®</sup> 24" Built-In Ovens				Whirlpool
Plan-To-Se	ll Transition			
Model	KOSC504E*	KODC304E*	KOSC504P*	KODC504P*
Colors	SS	WH, BL, SS	PS	PS
Capacity	3.1 cu ft	3.1 cu ft	2.6 cu ft	2.6 cu ft
Cooking	True Convect	True Convect (upper)	True Convect	True Convect (upper & <b>lower</b> )
Ladder Racks (U/L)	3 standard	3 standard (u/l)	1 standard + 1 gliding + 1 baking sheet rack	1 standard + 1 gliding + 1 baking sheet rack (u/l)
Features	Self Cleaning	Self Cleaning	Self Cleaning	Self Cleaning
			Ladder Racks	Ladder Racks
			Connected	Connected
			Flush Installation	Flush Installation
			Soft Close Hinge	Soft Close Hinge
	FROM		ТО	

MSRP is manufacturer's Suggested Retail Price. MAP is Minimum Advertised Price for co-operative advertising purposes. Dealer alone determines actual advertised and retail prices.

# Thinking Outside the Box



#### **Space-efficient Compact Appliances**

Maximize spaces like apartments, small homes and more

**City Living** Get clever solutions with apartment sized appliances

## **Space-conscious Homes**

Make full use of tight quarters with tiny house appliances

## **Secondary Spaces**

Cook in spaces like in-law suites and entertainment rooms

## Get Flexibility in your Kitchen

Make family favorites the way you would in a larger kitchen







# KitchenAid & The Builder Space

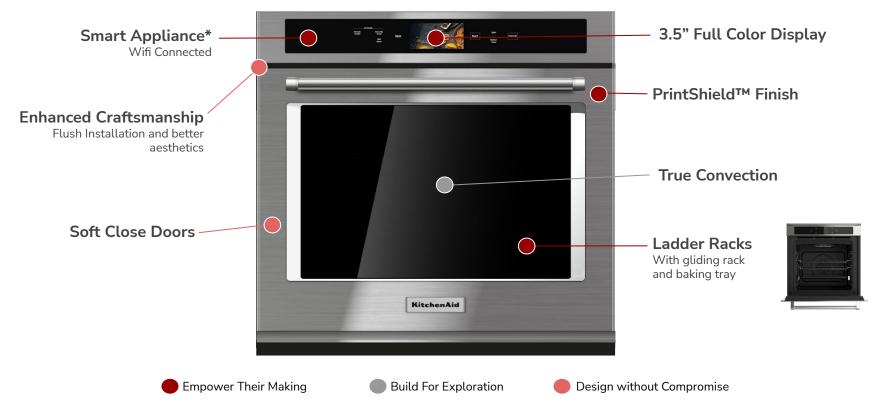


Upgraded aesthetics and functionality to match the rest of the brand offerings **makes for a stronger builder play** 



# New Features Support the Curator's Creativity





KitchenAid®

\*Appliance must be set to remote enable. WiFi & App Required. Features subject to change. Details and privacy info at Kitchenaid.com/connect. \*\*Target Launch Details & Preliminary Claims Subject to Change



# KitchenAid® 24" Smart Wall Oven KOSC504PPS



Available: Printshield<sup>™</sup> Finish

#### **Smart Appliance**

Know if you've left a burner on with **remote Connectivity** that lets you monitor your cooktop\*\*





#### **True Convection**

Uses a **hidden heating element and fan** to circulate hot air throughout the entire oven while baking or roasting

#### Five-Level Rack Support

Makes it easy to **rearrange two oven racks**, adding flexibility for a variety of cooking adventures



\*Voice control device not included \*\*Appliance must be set to remote enable. WiFi & App Required. Features subject to change. Details and privacy info at kitchenaid.com/connect

Dimensions: 22 ½ x 27 15/16 x 23 7/16



\*Voice control device not included \*\*Appliance must be set to remote enable. WiFi & App Required. Features subject to change. Details and privacy info at kitchenaid.com/connect

## KitchenAid® 24" Smart Double Wall Oven KODC504PPS

Available: Printshield<sup>™</sup> Finish

#### **Smart Appliance**

Know if you've left a burner on with **remote connectivity** that lets you monitor your cooktop\*\*







#### **True Convection**

Uses a **hidden heating element and fan** to circulate hot air throughout the entire oven while baking or roasting

### Five-Level Rack Support

Makes it easy to **rearrange two oven racks**, adding flexibility for a variety of cooking adventures



# Qualify your customers for Smart Wall Oven





### What smart enabled devices do own? What do you like about them?



Cook however you want with 9 cooking modes in 1 oven: Frozen Bake™ Technology, Bake, Convect Bake, Broil, Convect Broil, Defrost, Keep Warm, Proofing and Convect Roast cycles.



If possible, open up the KitchenAid® app on your phone to remote preheat

# Qualify your customers for Five-Level Support Rack





# How do you utilize the racks in your oven?



Sturdy ladder rack supports let you choose from five height positions





Demo the 2 adjustable racks that you can move 5 different positions to showcase the flexibility to cook on multiple racks, while also speaking to the different modes available with this wall oven.

# Small Space Goals







#### www.learnwhirlpool.com



Click Images For More Sales Tools

coming soon ...

How to Sell: KitchenAid ® 24" Wall Oven



Appliance Basics: Selling A Wall Oven